

## ARM TRACK ETH800 RES201



### SPONSORED BY SAN DIEGO CHAPTER

Immerse yourself in this comprehensive course covering ethics and residential site management from A to Z.

The ARM® Certification is regarded as the most recognized credential for residential real estate managers, and the ARM® Track experience will get you one step closer to earning it. The ARM® Track explores key concepts related to ethical real estate management and reviews the following key competency areas related to effective residential site management: human resources and relationship management, property financial management, maintenance and risk management, and marketing and leasing.

### ARM TRACK COURSES:

- [Day 1: Ethics for the Real Estate Manager \(ETH800\) \\*\\* - October 3<sup>rd</sup>](#)
- [Days 2-5: Managing Residential Properties \(RES201\) – October 4<sup>th</sup>, 5<sup>th</sup>, 10<sup>th</sup>, 11<sup>th</sup>](#)
- [Day 6: ARM Certification Exam \(ARMEXM\) – October 12<sup>th</sup>](#)

\*\* The "[Real Estate Management Ethics Online - ETH001](#)" self-paced course also fulfills the ethics education requirement for the ARM Certification.

**Standard Calculator Required:** Note that a standard calculator is required for this track.

**LOCATION:** ETH800: Eastgate Amenities Center, 9540 Towne Center Dr., San Diego, CA 92121  
RES201/ARMEXM: Lincoln Military Housing Classroom, 10323 Orleck Dr., San Diego, CA 92124

### DATES AND TIMES:

ETH800: October 3<sup>rd</sup>, Registration 8:30 a.m., class starts at 9 a.m. until 4 p.m.

RES201: October 4<sup>th</sup>, 5<sup>th</sup>, 10<sup>th</sup>, 11<sup>th</sup>, Registration 8:30 a.m., class starts at 9 a.m. until 5 p.m.

ARMEXM: October 12<sup>th</sup>, exam starts at 8 a.m. until 12 noon.

### TUITION FOR THE TRACK:

Member Price (CPM®, Candidate, ARM®, ACoM, Associate members, Student members, and employees of AMO® firms: By September 3<sup>rd</sup> - **\$860.00**. After September 3<sup>rd</sup> - **\$960**

Non-Member Price: By September 3<sup>rd</sup> - **\$1,075.00**. After September 3<sup>rd</sup> - **\$1,175**

**FACILITATOR FOR THE ETH800:** Lucinda Lilley, CPM®

**INSTRUCTOR FOR RES201:** Joe Greenblatt, CPM®