



Competitive Edge Workshop

“Lease Abstracting Essentials to Help You do Your Job Better”

March 7, 2018

11:00 a.m. Registration & Lunch (provided)

11:30 a.m. to 1:00 p.m. Program and Q&A

Frustrated by trying to sift through page after page of lease “legalese” to find what you need in a lease document? Don’t waste your and your client’s time anymore. Come learn how to:

- Timely and accurately summarize a lease.
- Correctly interpret commencement and expiration date language.
- Reliably create rent schedules.
- Determine exactly which expenses can be included in base years and expense pools.
- Precisely identify landlord’s financial and management obligations.
- Provide guidelines that enable property and facility managers to comply with lease language at the property and tenant level.

- CPM/Candidate/ Associate/ARM Members/ Employees of AMO firms and Friends of IREM: \$15
- Non-Members: \$25
- Reservations must be paid in advance. Cancellations prior to March 5 will receive a full refund.

Location: Amenities Center, Eastgate, 9540 Towne Centre Drive, San Diego

Register today at www.iremsd.org



Class will be taught by Buffie Gold, CPM®. Buffie’s experience in the real estate industry spans over twenty-three years, managing all commercial asset types.

Buffie Gold, CPM®
Real Estate Manager/Lease Administrator
Meissner Jacquet Commercial
Real Estate Services

THIS COMPETITIVE EDGE WORKSHOP LUNCH IS SPONSORED BY:



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